



WorldVentures Marketing, LLC - USA
2016 Annual Income Disclosure Statement

WorldVentures has designed its compensation plan to reward Independent Sales Representatives (“IRs”) for: (1) successfully making personal sales of WorldVentures’ retail products (DreamTrips, DreamTrips Gold and DreamTrips Platinum memberships); and (2) successfully building sales organizations, and training and motivating other team members to do the same. Below is an income breakdown.

Promotion Level	High Commission	Median Commission	Minimum Commission	Average Commission	Percentage of Total
Enrolled Representative	\$ 44,573.28	\$ 100.00	\$ 26.68	\$ 245.11	5.19%
Active Representative	\$ 23,132.22	\$ 100.00	\$ 12.00	\$ 243.44	9.58%
Qualified Representative	\$ 16,830.02	\$ 743.35	\$ 12.00	\$ 1,125.34	4.19%
Senior Representative	\$ 105,800.00	\$ 6,536.69	\$ 160.00	\$ 7,666.09	0.74%
Director	\$ 210,701.69	\$ 21,939.02	\$ 3,840.01	\$ 24,759.27	0.22%
Marketing Director	\$ 145,179.52	\$ 49,488.71	\$ 24,920.00	\$ 56,479.59	0.09%
Regional Marketing Director	\$ 408,710.01	\$ 97,955.00	\$ 54,213.10	\$ 128,325.51	0.02%
National Marketing Director	\$ 427,756.69	\$ 251,610.00	\$ 130,155.01	\$ 251,389.62	0.01%
International Marketing Director	\$ 1,497,408.40	\$ 403,435.00	\$ 174,215.01	\$ 586,614.56	0.01%

At the end of December 2016 there were 225,742 WorldVentures IRs in the United States. During the period January 2016 to December 2016 (“Fiscal Period”), 20.05% of all IRs earned a commission or override, while 79.95% did not. The average annual commission or override earnings of all IRs, including those who did not earn a commission or override, was \$353.60. The average annual commission or override earnings of that group of IRs who earned a commission or override was \$1763.43 and the median was \$200.00. The data presented in the table above is based only on those IRs who earned a commission or override within the time period of January 2016 to December 2016.

Notes:

1. All amounts are represented in U.S. dollars.
2. These figures do not represent profits, nor do they consider expenses incurred by IRs in the promotion of their business.
3. Promotional levels represented in the table are based on ranks achieved at the end of the last week of December 2016. Refer to the WorldVentures Compensation Plan for full definitions of the Promotional Levels listed in the table.

There are *no guarantees* regarding income. The success or failure of each Independent Representative in WorldVentures, like any other business, depends on the Independent Representative’s own skill, dedication, personal effort, leadership qualities, and market available.