

GETTING STARTED RIGHT

[FRONT] U.S. Version



FOLLOW OUR **SUCCESS CYCLE**
Simple steps, repeated over and over again.



Download the **DreamTrips app** to find all the supporting **QUICKCOACH** videos in the Rep Tools section.

INVITE

SHARE

ENROLL

EDUCATE

QUICKCOACH

Inviting Fundamentals

It's the most important skill to master.

[A] Hot Market

(Your closest friends & family)

Hey, you home?

(If "yes")

Cool, I'm coming over!

(If "no")

When are you going to be home?

(Followed by)

Cool, I'm gonna pop by!

[B] 2-Step Text

Could you _____ this week?
(do coffee, grab lunch, meet up, etc.)

Sure. Tomorrow works.

How about our favorite cafe
at 5:30?

Great. See you then.

(If they have questions) Example:

What's up?

Too much to text. See you
tomorrow at 5:30.

[C] Additional Option

Recommendation from Your Leader/Mentor

QUICKCOACH

3-Step Setup

Once your appointment starts, share why you're doing WorldVentures by following our 3-Step Setup.

To prepare, identify your WHY.

My primary reason for sharing WV or DT is:

What motivates you? Not just "money" or "things," what's the emotional driver behind your decision to build this business? Why is WorldVentures a priority for you?

Now follow the 3 steps in the video:

[1] Your "Why"

[2] Big Deal, All In

[3] No Pressure

QUICKCOACH

Edification

Pro Tip: If another rep is helping you share, make it more comfortable with proper introductions.

Pick a tool to share the information:

DVD

Quadfold

Presentation Slides

VacationSooner.com

Travel Party/Launch Event

You Should Be Here! Magazine

[username].WorldVentures.biz

Other: _____

Visit wvgear.com to order promotional tools.



QUICKCOACH

Closing Fundamentals

After a presentation, ask for the sale.

Option 1:

A simple question is, "Are you ready to get started with me (us)?"

Option 2:

"Did this intrigue you at all?"

"Which part?"

"Could you see yourself doing this with me?"

"On a scale of 1-10 where do you see yourself?"

Once you get a number, respond accordingly:

8-10: "My suggestion is let's get you started."

7: "My suggestion is, let's get you started, but I'd like to get you to an 8. Are there any questions I can answer to get you to an 8?"

6: "Hmm... Are there any questions I can answer to get you to a 7?"

1-5: "My experience tells me this is probably not for you."

Option 3:

Additional Option: _____

Recommendation from Your Leader/Mentor

If more info is requested, on the product or the business, **share a tool, then ask again!**

After they join, educate them.

For Customers:

Download the DreamTrips App and give them a *You Should Be Here!* Magazine.

For Reps:

Repeat! Get them started with this sheet, and the companion video right away! (see link above)

EXPERIENCE OUR CULTURE & CONTINUE YOUR TRAINING

Register at: wventreg.com



VALIDATION TOOLS

- Introduce them to a Mentor/Leader (3-way call)
- *You Should Be Here!* Magazine (bit.ly/ysbhmag)
- Living Proof Magazine
- DreamTrips Videos (DT App, or Vimeo)
- Other

Visit wvgear.com to order promotional tools.

Recent Awards:



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LET'S GET STARTED

QUICKCOACH

BAMFAM

Blocking out time to work your new business will help you stay focused.

Schedule Your Week

SUN	MON	TUE	WED	THU	FRI	SAT
					PAYDAY	

Weekly Pay Cycle Ends Midnight Central

QUICKCOACH

Making Your List

Let's go to your hot market first, meaning the people you're most comfortable talking to.

Make Your List

NAME	PHONE	NAME	PHONE
1.		11.	
2.		12.	
3.		13.	
4.		14.	
5.		15.	
6.		16.	
7.		17.	
8.		18.	
9.		19.	
10.		20.	

NOW TAKE ACTION!

We know you might be a little nervous, and unpolished, but **that's ok!** You're talking to people who already like you and trust you, so just **have fun** and **be yourself**. Let them see your genuine excitement while you follow the steps.

INVITE → **SHARE** → **ENROLL** → **EDUCATE**

WEBSITES & LOGIN

Rep ID: _____ (username).worldventures.biz
 Username: _____ (username).dreamtrips.com (if a member)

SUPPORT

972-805-5100 5100 Tennyson Parkway, Plano, TX 75024
 support@worldventures.com Office Hours: M-F: 8:00a - 8:00p CST | S&S: Closed

TEAM INFO

DOWNLOAD THE APP

bit.ly/DownloadDTApp



GET SOCIAL

- f /WorldVentures
- yt /WorldVenturesTV
- @ /WorldVentures
- tw /WorldVentures
- ww /WVofficial

TRAINING RESOURCES

QUICKCOACH

Access the QuickCoach training library on our YouTube channel and in the Dream Trips App.

A For advanced training, subscribe to the WorldVentures Advantage in your back office.

COMPENSATION BASICS

See Comp Plan details at worldventures.biz

INDIVIDUAL SALES BONUSES

<p>3 PERSONAL SALES BONUS Sign Up 3 Customers In 4 weeks Earn \$50-\$100 <small>(Gold and Platinum memberships yield higher commissions)</small></p>	<p>4 GET "WINGS" QUALIFIED Sign Up 4 Customers to be qualified for team bonuses</p>	<p>6 PERSONAL SALES BONUS Sign Up 3 More Customers For a total of 6, in the same 4 weeks Earn additional \$75-\$150 <small>(Gold and Platinum memberships yield higher commissions)</small></p>
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TEAM SALES BONUSES

<p>LIFESTYLE BONUS Generate \$1600 In Team Sales Volume Tier 1: Earn \$200 <small>(In any calendar month)</small></p> <p>Requires 4 personal customers. See lineage caps in comp plan details.</p>	<p>Generate \$3200 In Team Sales Volume Tier 2: Earn \$300 <small>(In any calendar month)</small></p> <p>Requires 5 personal customers. See lineage caps in comp plan details.</p>	<p>Generate \$5400+ In Team Sales Volume Tier 3: Earn \$400-\$900 <small>(In any calendar month)</small></p> <p>Requires 6 personal customers. See lineage caps in comp plan details.</p>	<p>Once Qualified, build a 2nd team for additional bonuses. Consult with mentors before starting.</p> <p>CYCLE BONUSES 3 Sales Credits (Left & Right) Throughout Your Organization Earn \$100 <small>(Paid weekly)</small></p> <p>MONTHLY RESIDUALS Earn % of Product Dues Throughout Your Organization <small>(Senior Rep & above, paid monthly)</small></p>
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Double commissions for Tier 2 and 3 during first 8 weeks after enrollment.

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