



WORLDVENTURES

COMPENSATION PLAN TAIWAN

WorldVentures Taiwan Ltd.

Effective from: December 29, 2016

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INTRODUCTION

WorldVentures encourages its Independent Representatives to share their passion for WorldVentures’ memberships in an organic way, creating what we call “social commerce.”

Our Representatives introduce potential members to the DreamTrips product in a variety of ways, including face to face, online through social media, at parties and presentations, and a host of others. We encourage Representatives to choose the social commerce method that best fits their lifestyles, personalities and goals.

This Compensation Plan is applicable to all enrolled WorldVentures Representatives.

LINEAGE ORGANIZATION

The Lineage Organization is very simple: Who sponsored whom? If a Representative personally sponsors seven Representatives and Customers, then he/she will have seven different lines (sometimes called “legs”) of Lineage. Each of these is independent from the other, and each will probably have a different number of Active Representatives and Customers over time. A Representative’s Lineage Organization only includes Representatives and Customers added through a direct line of sponsorship and is independent of the Binary Organization. (See Fig. 1)

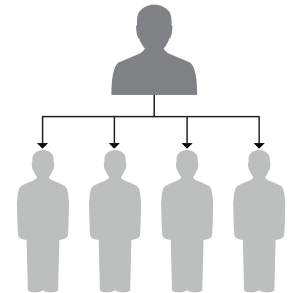


Fig. 1

BINARY ORGANIZATION

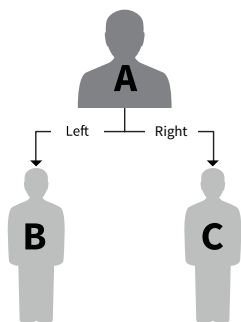


Fig. 2

The Binary Organization is built in twos. Each Representative has a left side and a right side and may only be related to a single Representative on each side. This looks like the example in Figure 2.

In the example, Representative A has one relationship on his left, Representative B, and one relationship on his right, Representative C. Representatives B and C each have exactly the same relationships under them, left and right. If Representative A sponsors another Representative, he/she must go under B or C and A chooses where he/she goes. This is called “Spillover.” Representative D would spillover into B or C’s organization.

Note: A Representative may have Representatives in his/her Binary Tree who are not in his/her Lineage because of “Spillover.” These Representatives are a part of his/her Binary Organization, but they are not a part of his/her Lineage Organization.

THE DIFFERENCE BETWEEN REPRESENTATIVES AND CUSTOMERS

To understand the WorldVentures Compensation Plan, it is important to understand the *distinction between Representatives and Customers*. WorldVentures is in the business of acquiring new Customers who purchase our Products (available Products may include the DreamTrips Gold Membership and DreamTrips Platinum Membership, as well as luggage and other products as may be offered from time to time. Additional products may be available in different markets outside of Taiwan and, subject to the rules regarding international sponsorship, may be marketed to customers in those markets). Representatives are compensated based strictly on the sale of WorldVentures’ Products (both their personal sales and the sales made by their Team). **No commissions are paid to Representatives for the mere recruitment of new Representatives or for any purchase of WorldVentures Products for personal use.** For the avoidance of doubt commissions may be paid to Representatives in the upline of the relevant Representative who purchases WorldVentures Products for his/her own personal use. Additionally, only Representatives may be placed in the Binary Tree.

REPRESENTATIVE BUSINESS SYSTEM (RBS) PURCHASE REQUIREMENT

In order to familiarize new Representatives with WorldVentures Products, sales techniques, sales aids, and other matters, the Company requires that Representatives purchase a Representative Business System (RBS) for an initial fee and a monthly fee from then on, the total amount of which is no more than the cost price of the RBS. No person is required to purchase WorldVentures Products or sales aids, or to pay any charge or fee to become a Representative. The RBS is an online tool that includes a personalized marketing website and a back office system, as well as an online training program with essential sales and marketing tools to help Representatives build their WorldVentures business. The initial and monthly fees for the purchase of the RBS are not commissionable.

Enrollment as a Representative creates a “Business Center” in the WorldVentures Binary Tree, which tracks the sales generated by the Representative and his/her team. Representatives can be, and often are, also Customers. However Customers who are NOT Representatives are listed separately and are NOT displayed in the Binary Tree.

CUSTOMER SALES

Active Customer sales will be listed in the Representative’s back office under “My Customers”.

Customer Sales Volume is credited in the Binary Tree, starting with the Representative who personally generated the volume, and moving upwards.

ACTIVE STATUS REQUIREMENT

WorldVentures Representatives must be “Active” to be eligible to accumulate sales credit or to earn most commissions and bonuses. A Representative becomes/remains Active by paying his/her monthly RBS fee. See page “glossary of terms”

An Active Representative means his/her Taiwanese Representative Agreement has already become effective and the RBS initial fee and monthly fee have been paid (in so doing, maintaining a current account status), and is thereby eligible to accumulate sales credits towards earning commissions. An Active Customer refers to a Customer who has paid-up his/her WorldVentures Product for the subject calendar month, unless such payment is waived by the Company.

Once a Representative becomes Active, he/she begins to accumulate Sales Credits toward earning commissions and bonuses and he/she continues to accrue Sales credits while he/she remains Active. Commissions and Bonuses are paid once a Representative becomes Active and provided he/she remains Active.

- a. If a Representative becomes and remains Inactive for more than four (4) weekly pay periods, the Sales Volume he/she has accumulated will irrevocably expire.
- b. If a Representative becomes and remains Inactive for more than twelve (12) consecutive weekly pay periods at any time, the Representative’s Agreement may be terminated at the option of WorldVentures. A Representative terminated for inactivity who is also a Customer may retain their Product(s) membership.

BILLING GRACE PERIOD

Once a Representative achieves the rank of Qualified Representative (Q) or higher, he/she will be eligible for a Billing Grace Period for his/her RBS and WorldVentures Products (if he/she is also a Customer) of up to one month. A Representative may have multiple Billing Grace Periods in a calendar year. To return to Active status the account must be made current before the next recurring order billing date. If, for example, his/her recurring payment did not process on July 21, he/she would go into Grace period. If it was corrected, bringing him/her current, prior to August 21, he/she would become Active and would then continue to bill normally on August 21. If the August 21 recurring payment date were to hit without correcting the Grace period, the Representative would go Inactive and, at that time, new Sales Volume would no longer accrue but previously accrued Sales Volume would continue to hold. If the Representative has not paid his/her fees for the two missed months prior to the third recurring payment date (in this example, September 21) and that payment also fails, all Sales Volume counters will be reset.

REPRESENTATIONS

Representatives shall not make any representations to any person that benefits may accrue from the purchase of WorldVentures Products for personal use, or from the mere recruitment of new Representatives.

Representatives shall not make any representations to any person relating to the actual or potential accrual of any benefit under the scheme, except by way of illustration only, and clearly stating that such illustrations are not representative of any actual or potential income that may be earned by participation in the Compensation Plan.

All Representatives shall not, and shall ensure that their fellow Representatives and their downlines do not make false or misleading representations, omit material particulars, engage in misleading conduct, or use fraud or coercion on any person in order to promote the Compensation Plan or WorldVentures Products.

COMMISSIONS & BONUSES

The 56% Payout Cap Rule will be applied to all bonuses and commissions.

DIRECT SPONSOR BONUSES

WorldVentures pays Representatives a Direct Sponsor Bonus for the initial sale of certain Products. The Direct Sponsor Bonus is paid to the new Customer's Enroller. The amounts paid are as follows:

PRODUCT	CUSTOMER PAYS INITIAL FEE	DIRECT SPONSOR BONUS
DreamTrips Gold Membership	USD \$272.99	USD \$20.00
DreamTrips Platinum Membership	USD \$393.74	USD \$50.00

**All pricing displayed in the Compensation Plan is tax inclusive.*

Active Status Requirement

Direct Sponsor Bonuses are paid to the Enroller regardless of his/her Active status, but his/her Representative Agreement must still be in effect—not cancelled, suspended, or terminated.

Qualification

Direct Sponsor Bonuses are paid to the Enroller regardless of his/her Qualified status, but his/her Representative Agreement must still be in effect—not cancelled, suspended, or terminated.

Limitations

WorldVentures will recover Direct Sponsor Bonuses paid to Representatives any time an initial Product purchase is refunded to the Customer.

LUGGAGE SALES BONUS

PRODUCTS	CUSTOMER PAYS PURCHASE PRICE
WorldVentures International Stylized Luggage	USD \$78.75

For every luggage sale made online, the representative may earn a luggage sales bonus of USD \$20.

WEEKLY ORGANIZATION SALES BONUSES

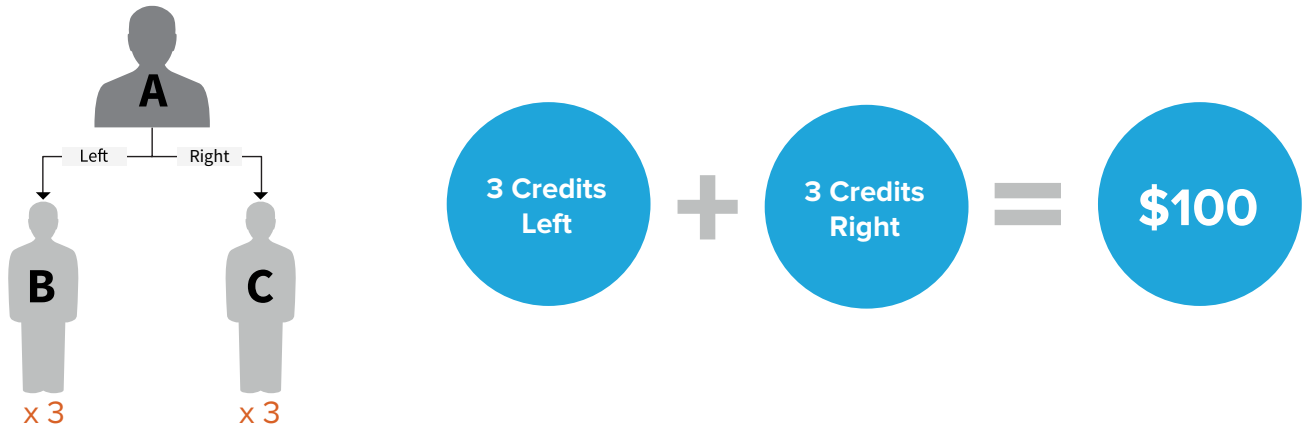
WorldVentures Representatives earn Weekly Organization Sales Bonuses based on the initial Product sales generated by their entire Binary Organization. The Representative accumulates Sales Credits based on the initial Product purchase each Customer makes. The breakdown is as follows:

PRODUCTS	CUSTOMER PAYS	SALES CREDIT
DreamTrips Gold Membership	USD \$272.99	1
DreamTrips Platinum Membership	USD \$393.74	1
Upgrade from Dreamtrips Gold to Dreamtrips Platinum	USD \$120.75	0.5

Sales Credits may be adjusted based on price actually paid by Customer. Sales Credits accumulate throughout the pay period as new sales are completed and payment is confirmed.

One “cycle” is generated for every three Sales Credits on the left side that match up with three Sales Credits on the right side of a Representative’s Binary Organization. Each Weekly Organization Sales Bonus cycle pays up to USD \$100.

3 Sales Credits Left + 3 Sales Credits Right = 1 cycle = up to USD \$100.



The qualifying Product sales shown above include all sales by all Representatives in a Binary Organization.

When Weekly Organization Sales Bonuses are calculated, the oldest Sales Credits are used first. It is “First In, First Out” (FIFO).

Weekly Sales Credits are also called Weekly Sales Volume or Weekly Volume.

Double Cycle Bonuses

All new Representatives will earn double cycles for their first eight (8) full weekly pay periods from the time of enrollment. This will result in USD \$200 Cycle Bonuses up to a total maximum of three (3) Double Cycle Bonuses in the first eight (8) full weekly pay periods.

Additionally, regardless of enrollment date, in the event that a Representative earns three (3) or more cycles in a single weekly pay period, up to the first three (3) Cycle Bonuses paid out that week will be doubled. This will result in USD \$200 Cycle Bonuses and awards of 200 BonusDollars up to a total maximum of three (3) Double Cycle Bonuses per weekly pay period.

Customer Only Credit Auto-Balance

For Weekly Organization Sales Bonuses, if a Representative has generated Sales Credits on his/her left and right that do not yet complete a cycle and he/she has Customer-only Sales Credits (sales of WorldVentures Products to non-representatives that are therefore not placed in the Binary Tree) that have not yet been paid on, the system will automatically balance (“Auto-Balance”) the Representative’s credits and apply any available credits to the weaker Team’s volume.

It is important to understand that when a Customer-only Sales Credit is “assigned” to a Representative’s left or right side, no changes are actually made to the Binary Organization. The Customer still exists outside of the Binary Tree and, since he/she is not a Representative, he/she will not have a Business Center.

For example, Representative X has made two Customer-only Sales. This week, his left team generates six (6) Sales Credits and his right team generates five (5) Sales Credits. Seeing that the right team needs an additional Sales Credit to complete a second cycle, the computer will Auto-Balance and assign one of the two Customer-only sales to Representative X’s right team. With six (6) sales on the left and six (6) sales on the right, he would thus earn two (2) cycles.

Active Status Requirement

Sales Representatives must be Active (as defined in Glossary of Terms) in order to accumulate Sales Credits. If a Representative is in Inactive status, no new Sales Credits will accumulate until he/she becomes Active again, and these will not be credited retroactively if he/she does become Active again.

Representatives must have an Active Status (as defined in Glossary of Terms) at 11:59:59 PM (Midnight) Central Time on the last day of the weekly pay period to be qualified to earn Weekly Organization Sales Bonuses.

An active status refers to a Representative, whose Representative Agreement has already become effective and the RBS initial fee and monthly have been paid (in so doing, maintaining a current account status), and is thereby eligible to accumulate sales credits towards earning commissions. An Active Customer refers to a Customer who has paid-up his/her WorldVentures Product for the subject calendar month, unless such payment is waived by the Company.

Qualification

Representatives must be qualified to earn Weekly Organization Sales Bonuses. To be eligible for a Weekly Organization Sales Bonus, a Representative must have a Qualified Representative (Q) or higher rank.

Weekly Pay Period

Direct Commissions and Weekly Bonuses are paid every Friday, with a one-week delay. The weekly pay period begins on Saturday at 12:00:00 AM Central Time, week 1 and ends Friday 11:59:59 PM (Midnight) Central Time The payday is Friday, week 2 (See Fig. 1).

EXAMPLE WEEK						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
						Begins
					Ends	
					Payday	

Figure 1. Weekly pay period and payday example.

Maximum Payout by Rank

There is a maximum amount that a Representative may earn at each promotion rank. Representatives will not be paid more than the maximum amount, regardless of the number of cycles completed for the pay period. If the 56% rule comes into play in a given week, Representatives will be able to use all completed cycles for that week up to the point where the maximum weekly commissions are met. The figures below are approximations, as every sixth cycle pays 100 BonusDollars instead of a USD \$100 Cycle Bonus. Thus, depending on the timing, a percentage of the cycles below will pay out BonusDollars. However, the combined value of Cycle Bonuses and BonusDollars will be equal to the amount listed. The limits are:

RANK	MAXIMUM AMOUNT /UPPER LIMIT(USD)	Example: Mary is a Director. She has 54 Sales Credits on her left and 65 Sales Credits on her right in weekly Binary Sales Volume on Friday night at 11:59:59 PM. When the bonus process runs, 18 cycles are calculated (54 ÷ 3 = 18). Since she is a Director, she is limited to \$2000 per week, but because she earned more than three (3) cycles in the week three are doubled (due to the Double Cycle Bonus), so her Weekly Bonus would be \$2000, subject to the 56% Payout Rule, and she will have 0 Sales Credits on her left and 11 on her right carry over to the next pay period.
Qualified (Q)	\$2,000	
Senior Representative (SR)	\$2,000	
Director (DIR)	\$2,000	
Marketing Director (MD)	\$5,000	
Regional Marketing Director (RMD)	\$10,000	
National Marketing Director (NMD)	\$20,000	
International Marketing Director (IMD)	\$25,000	

Weekly Organization Sales Bonus Sales Volume Expiration and Counter Resets

Expiration 1 – Volume Expiration for Qualified Representatives

Binary Sales Volume expires after 26 **FULL** weekly pay periods for Qualified Representatives. If a sale is not used to generate a cycle within that timeframe, the Sales Volume will expire at the beginning of the next pay period and can no longer be used to create a bonus cycle. Volume is used First In, First Out (FIFO) to generate cycles. All accumulated Sales Volume that is 25 weeks or newer will remain.

Counter Reset 1 – For Unqualified Representatives

If a Representative is at the Active Representative (AR) rank, or is not Qualified and is more than eight (8) full weekly pay periods from his/her enrollment date, all Sales Volume not yet used to generate cycles from orders older than four (4) full weekly pay periods will expire and Sales Volume counters will reset.

Counter Reset 2 – Billing Grace Period Expiration

After his/her first eight (8) **FULL** weekly pay periods, if a **Qualified Representative (Q)** or higher rank falls out of rank qualification for any reason, including going Inactive, he/she will have a four-week Grace period to re-qualify. The grace period begins on the day after the last day he/she was qualified. If he/she does not re-qualify during the grace period, all Sales Volume counters will be reset.

A Representative may have multiple billing grace periods in a calendar year. To return to Active, status the account must be brought current before the next recurring order billing date. If, for example, his/her recurring order did not process on July 21, he/she would go into grace period. If it was corrected prior to August 21, he/she would become Active and would then continue to bill normally on August 21. If the August 21 recurring order date were to hit without correcting the grace period, the Representative would go Inactive and, at that time, new volume would no longer accrue but previously accrued volume would continue to hold. If the Representative has not paid his/her fees for the two missed months prior to the third recurring order date (in this example, September 21) and that payment also fails, all volume counters will be reset.

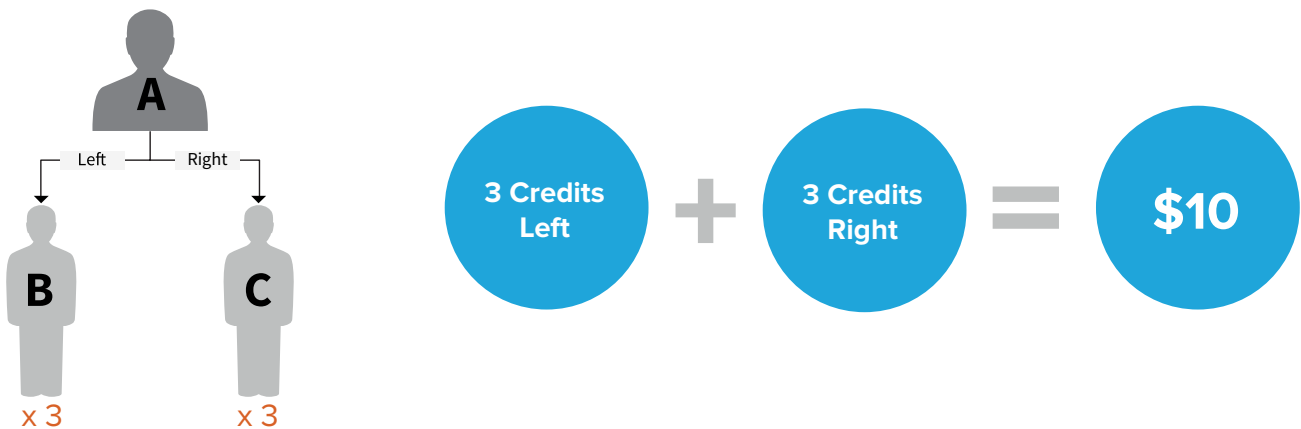
LEADER BONUSES

WorldVentures Representatives at the Senior Representative or higher rank earn Leader Bonus based on the monthly billing generated by their entire Binary Organization. The Representative accumulates Sales Credits based on the monthly fees each Customer pays. The breakdown is as follows:

PRODUCT	CUSTOMER PAYS	SALES CREDIT
DreamTrips Gold Monthly Fees	USD \$62.99	2
DreamTrips Platinum Monthly Fees	USD \$131.24	3

Sales Credits may be adjusted based on price actually paid by Customer.

One “cycle” is generated for every three Sales Credits on the left side that match up with three Sales Credits on the right side of the Representative’s Binary Organization. Each Monthly Bonus cycle pays up to USD \$10*.



Monthly sales credits are also called Monthly Sales Volume or Monthly Volume.

*Once a Senior Representative achieves the rank of Director, the value of each cycle increases to USD \$15.

Please note that a Customer’s first monthly fees are charged at the time of purchase; however, the initial month’s fees do not generate credits in the Binary Tree toward Leader Bonuses. Instead, they are credited toward Weekly Bonuses as part of the 56% Payout Cap.

Customer-Only Credit Auto-Balance

For Leader Bonuses, if a Representative has generated Sales Credits on his/her left and right that do not yet complete a cycle and has Customer-only monthly Sales Credits (monthly fees from Customers who are non-Representatives and are therefore not placed in the Binary Tree) that have not yet been paid on, the system will Auto-Balance the Representative’s credits and apply any available credits to the weaker Team’s volume.

For example, Representative X, a Director, has ten Customer-only sales who are actively paying their monthly fee(s). This month, his left team generates 120 monthly fee Sales Credits and his right team generates 110 monthly fee Sales Credits. Seeing that the right team is lower by ten credits, the computer will Auto-Balance and assign the monthly fee credits of the ten Customer-only sales to Representative X’s right team. This would thus cause Representative X to cycle 40 times for a monthly residual check of \$600 (assuming full \$15 cycles).

It is important to understand that when a Customer-only monthly sales credit is “assigned” to the Rep’s left or right side, no changes are actually made to the Binary Organization. The Customer still exists outside of the Binary Tree and will not have a Business Center.

DreamTrips Platinum Auto-Balance Exception

DreamTrips Platinum Membership sales generate three (3) sales credits for monthly fees. However, all three sales credits are assigned to a single side when auto-balanced and are not broken up.

Active Status Requirement

Sales Representatives must be Active to accumulate Sales Credits (also called volume). If a Representative is in Inactive status, no new Sales Credits will accumulate until he/she becomes Active again, and will not be credited retroactively if he/she does become Active again.

Representatives must have an Active Status at 11:59:59 PM (Midnight) Central Time on the last day of the monthly pay period to be qualified to earn the Leader Bonus.

Qualification

Representatives must have achieved and be at the Senior Representative or higher rank at 11:59:59 PM (Midnight) Central Time on the last day of the monthly pay period to be qualified to earn the Leader Bonus.

Monthly Pay Period

Leader Bonuses are disbursed monthly, on the fifteenth day of the month following the end of the monthly pay period. The Leader Bonus pay period begins on the first day of each month at 12:00:00 AM Central Time and ends on the last day of each month at 11:59:59 PM (Midnight) Central Time (See Fig. 1).

EXAMPLE MONTH						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1 Begins	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30 Ends	1	2	3	4	5
6	7	8	9	10	11	12
13	14	15 Payday				

Figure 1. Monthly pay period and payday example.

Maximum Payout by Rank

There is a maximum amount that a Representative may earn each month at each promotion rank. Representatives will not be paid more than the maximum amount, regardless of the number of cycles completed for the pay period. If the 56% rule comes into play in a given month, Representatives will be able to use all of their completed cycles for that month, up to the point where maximum monthly commissions are met. The limits are:

Leader Bonus Sales Volume Expires

All Leader Bonus Sales Volume that does not match up to create cycles expires and does not carry over to the following monthly pay period.

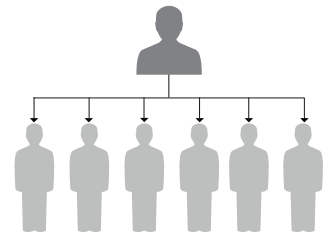
RANK	MAXIMUM AMOUNT /UPPER LIMIT(USD)	<i>Example: Mary is a Director. She has 333 Sales Credits on her left and 600 Sales Credits on her right in Monthly Sales Volume on the last day of the month at 11:59:59 PM. When the bonus process runs, 111 cycles are calculated (333 ÷ 3 = 111). Since she is a Director, she is limited to \$2000 per month (in this case 133 cycles), so her Leader Bonus this month is up to \$2000 subject to the 56% Payout Rule.</i>
Senior Representative (SR)	\$500	
Director (DIR)	\$2,000	
Marketing Director (MD)	\$5,000	
Regional Marketing Director (RMD)	\$10,000	
National Marketing Director (NMD)	\$20,000	
International Marketing Director (IMD)	\$50,000	

PERSONAL SALES BONUS

When a Representative personally sells WorldVentures DreamTrips Gold or Platinum Products to six (6) new Customers within a rolling calendar of four (4) full weekly pay periods or less, he/she will earn a USD \$250 Personal Sales Bonus. New Customers count toward a Personal Sales Bonus for four weeks. **For the avoidance of doubt, Representatives will not earn a Personal Sales Bonus for merely recruiting new Representatives without having sold any WorldVentures Products.**

For example, if a Representative sells to five (5) DTG Customers in one week and then two (2) in the following week, he/she will earn one (1) Personal Sales Bonus of \$250 (in addition to \$140 in Direct Commission for the seven (7) personal sales). In the following week, he/she will have one (1) DTG sale carried over toward his/her next six (6).

Personal Sales Bonus \$250



Within 4 weekly pay periods.

Every time the Representative sells WorldVentures DreamTrips Gold or Platinum Products to six (6) Customers, the Representative will earn a bonus; there is no limit on the number of bonuses per month or per week. Twelve personal DTG Customers in a week would generate two (2) \$250 Personal Sales Bonuses. Any sales over six (6) in a four-week period apply toward earning the next bonus. Every sale counts toward bonus-earning potential for four weeks. Upgrades from DreamTrips Gold to DreamTrips Platinum do not count towards the Personal Sales Bonus.

Personal Sales Bonuses are paid to the Representative regardless of his/her Active status, but his/her Representative Agreement must still be in effect—not cancelled, suspended, or terminated.

Representatives may earn as many Personal Sales Bonuses as they can qualify for, based on every six Customers sold to. This could mean one Bonus per four weeks, one per week, one per day, etc. There is no limit to how many bonuses a Representative may earn. WorldVentures will recover Personal Sales Bonuses paid to Representatives any time an initial Product purchase is refunded to the Customer.

TRAININGDOLLARS

When a Representative personally acquires six (6) new DreamTrips Gold or Platinum Customers within a rolling calendar of four (4) full weekly pay periods or less, in addition to the \$250 Personal Sales Bonus, once per month, he/she will also be awarded 100 TrainingDollars. **For the avoidance of doubt, Representatives will not earn a Personal Sales Bonus for merely recruiting new Representatives without having sold any WorldVentures Products. In such situations, the relevant Representatives will not be awarded the accompanying Training Dollars either.**

TrainingDollars are awarded to the Representative regardless of his/her Active status, but his/her Representative Agreement must still be in effect—not cancelled, suspended, or terminated.

Representatives are only eligible to be awarded 100 TrainingDollars once per calendar month. TrainingDollars can only be redeemed toward the price of a WorldVentures United, Journey, A View From the Edge, Boot Camp, MOMENTUM!, and Regional Training Events. Additionally, only 100 TrainingDollars will be eligible for redemption per event. More than 100 TrainingDollars per training will not be accepted. Regional Training Events are valued at 100 TrainingDollars. Training dollars can be redeemed at the back office using Representative’s WorldVentures login credentials. Once a Representative is ready to purchase a WorldVentures event, under “Payment Methods” there is a column that will indicate the amount of TrainingDollars available for use. The Representative can then select the amount of TrainingDollars that he or she would like to use to redeem towards an event.

TrainingDollars can be redeemed toward the price of many of WorldVentures’ training events and have a one TrainingDollar to one Dollar redemption value.

If not used, TrainingDollars expire 90 days after they have been awarded.

BONUSDOLLARS

WorldVentures Representatives are awarded 100 BonusDollars for every sixth weekly cycle they earn. This is in lieu of the USD \$100 Cycle Bonus. BonusDollars may be redeemed only through the Company and are designed to reward our Representatives by covering some or all of the costs of their travel experiences.

Sales Representatives must be Active to accumulate sales credits (also called volume). If a Representative is in Inactive status, no new Sales Credits will accumulate until he/she becomes Active again, and these will not be credited retroactively if he/she does become Active again.

Representatives must have an Active Status at 11:59:59 PM (Midnight) Central Time on the last day of the weekly pay period to be qualified to earn the Weekly Organization Sales Bonuses, and thus BonusDollars.

Representatives must also be qualified to earn Weekly Organization Sales Bonuses, and thus BonusDollars. To be eligible for a Weekly Organization Sales Bonus, a Representative must have a Qualified Representative (Q) or higher rank.

BonusDollars are awarded concurrently with Weekly Bonuses.

For details on redeeming BonusDollars, see Appendix: BonusDollars Redemption Policy.

COUNSELING PROMOTION BONUS

When a new Representative achieves the rank of Director within twelve (12) full weekly pay periods, he/she will earn USD \$5,000.

A Representative must have an Active Status at 11:59:59 PM (Midnight) Central Time on the last day of the weekly pay period to be qualified to earn the Counseling Promotion Bonus.

This means a Representative must have achieved the rank of Director (DIR) or higher at 11:59:59 PM (Midnight) Central Time on the last day of the twelfth full weekly pay period from the date of enrollment to be qualified for the Counseling Promotion Bonus.

DREAMCAR BONUS

When a Representative achieves the Regional Marketing Director level, WorldVentures will pay him/her USD \$1,000 per month as a DreamCar Bonus. This bonus increases to up to USD \$1,500 per month when he/she reaches the rank of International Marketing Director.

A Representative must have an Active Status at 11:59:59 PM (Midnight) Central Time on the last day of the monthly pay period to be qualified to earn the DreamCar Bonus.

DreamCar Bonuses are paid to the Representative monthly, on the fifteenth day of the month following the end of the monthly pay period.

DREAMHOME BONUS

WorldVentures pays a Representative who achieves the International Marketing Director level a DreamHome Bonus of up to USD \$3,000 per month.

A Representative must have an Active Status at 11:59:59 PM (Midnight) Central Time on the last day of the monthly pay period to be qualified to earn the DreamHome Bonus.

A Representative must have achieved the rank of International Marketing Director (IMD) at 11:59:59 PM (Midnight) Central Time on the last day of the monthly pay period to be qualified to earn the DreamHome Bonus for the following month. A Representative is not eligible for DreamHome Bonuses for the month in which he/she first achieves IMD but only in the following month. A Representative must also have submitted either a copy of the home financing agreement or payment receipt by the fifteenth day of the month following the month in which he/she first achieves IMD.

Documentation must be submitted in a form acceptable to WorldVentures to prove purchase or leasing of a home.

DreamHome Bonuses are disbursed to the Representative monthly, on the fifteenth day of the month following the end of the monthly pay period.

For more details on the DreamHome Bonus, please see Appendix: DreamHome Bonus Policy.

PROMOTIONAL LEVELS

At all promotional levels, a Representative who achieves a rank advancement will be recognized and paid at the new rank achieved in the month following the month in which the rank is first achieved.

Each Business Center shall have its individual rank according to the requirements set out in this section but WorldVentures reserves the right to consider rank, earnings, and sales volume from more than one Business Center under common full or part ownership or management control or direction for the purposes of internal rankings. Limitations

ACTIVE REPRESENTATIVE (AR)

A Representative who is Active, but has not met the minimum requirements for advancement.

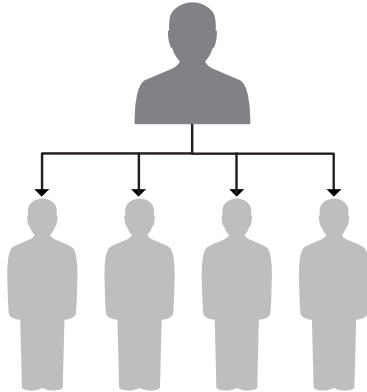
An Active Representative means his/her Taiwanese Representative Agreement has already become effective and the RBS initial fee and monthly fees have been paid (in so doing, maintaining a current account status), and is thereby eligible to accumulate sales credits towards earning commissions.

REQUIREMENT	COMMISSIONS & BONUSES
<div style="text-align: center;">  <p>Active RBS meaning a Representative has an effective Representative Agreement, paid the RBS initial fee and maintain the monthly fee payment</p> </div>	<ul style="list-style-type: none"> • Direct Sponsor Bonus • Personal Sales Bonus

Until a Representative becomes Qualified, Sales Volume will irrevocably expire after one month from the date and time of the sale.

QUALIFIED REPRESENTATIVE (Q)

CUSTOMER REQUIREMENT



Four (4) DTG/DTP sales to Customers

COMMISSIONS & BONUSSES

- Direct Sponsor Bonus
- Personal Sales Bonus
- Weekly Organization Sales Bonuses (USD \$2,000 weekly maximum)
- BonusDollars subject to the USD \$2,000 maximum combined value of Cycle Bonuses and BonusDollars
- Wings & Wheels Bonus
- Consultant Bonus

Sales can be credited to either the left Binary Team or the right Binary Team, based on Auto-Balance. All four Personal Customers must remain Active for the Representative to remain at the Qualified rank.

When the Company successfully processes the initial Product fee(s) OR monthly Product fee(s) for four (4) DreamTrips Gold Customers, a Representative at the Qualified level or above will earn a Consultant Bonus of USD \$60.00 and for four DreamTrips Platinum Customers the Representative at the Qualified level or above will earn a Consultant Bonus of USD \$125.00. So, for example, if Representative X enrolls his four at the DreamTrips Gold level (or a combination of new enrollments and monthly Product fee(s) from previous Customers) as per the rules above, in July, he would become Qualified and earn USD \$60.00. The four (4) sales that qualify the Representative may be any mix of initial Product fees or monthly fees. If the four sales are a combination of DreamTrips Gold and DreamTrips Platinum sales, the Consultant Bonus will remain at USD \$60.00. Only four DreamTrips Platinum sales will result in a Consultant Bonus of USD \$125.00. Only one Consultant Bonus may be earned by a Representative per month.

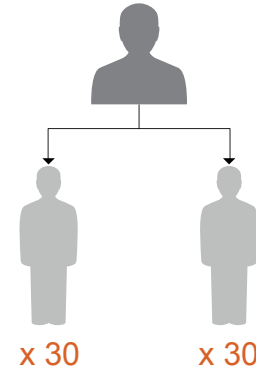
Limitations

In the event that one of the four Customers goes into Grace Period or Inactive Status, the Company will attempt to charge the Representative based on the billing information on file. In the event that billing is unsuccessful, the Representative will also go into Grace Period or Inactive Status.

In the event that one or more of the four people who helped the original sponsoring Representative reach Qualified Status is a Representative purchasing for personal use and that Representative also becomes Qualified, they will still be designated as Active and, therefore, still count toward the original sponsoring Representative's Qualified status.

NOTE: Qualified Representatives will not generate any monthly Sales Credit(s) into the Binary Organization and will not contribute to his/her Upline's monthly cycles.

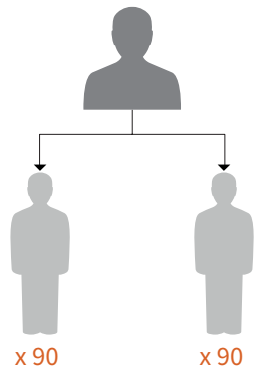
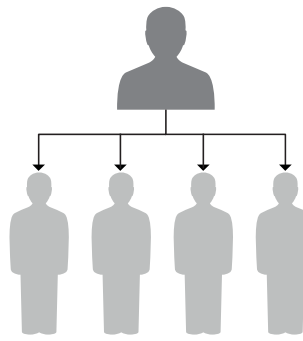
SENIOR REPRESENTATIVE (SR)

STATUS	CUSTOMER REQUIREMENT	COMMISSIONS & BONUSES
Qualified Representative (Q)	 <p style="text-align: center;">x 30 x 30</p> <p style="text-align: center;">Thirty (30) Active Customers on left Binary Team and Thirty (30) Active Customers on his/her right Binary Team* This is also called being "30/30."</p>	<ul style="list-style-type: none"> • Direct Sponsor Bonus • Personal Sales Bonus • Weekly Organization Sale Bonuses (USD \$2,000 Weekly maximum) • Leader Bonus, USD \$10/cycle (USD \$500 Monthly maximum) • BonusDollars subject to the USD \$2,000 maximum combined value of Cycle Bonuses and BonusDollars • Wings & Wheels Bonus • Consultant Bonus

* An Active Customer refers to a Customer who has paid-up his/her WorldVentures Product for the subject calendar month, unless such payment is waived by the Company.

* Based on Team sales and Auto-Balance of Customer-only Sales. For purposes of rank qualification, an Active DreamTrips Platinum Customer shall count as two (2) Active Customers.

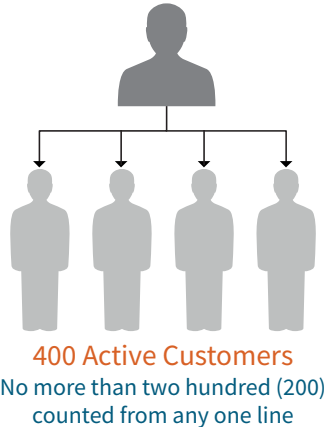
DIRECTOR (DIR)

STATUS	CUSTOMER REQUIREMENT	LINEAGE REQUIREMENT	COMMISSIONS & BONUSES
Qualified Representative (Q)	 <p style="text-align: center;">x 90 x 90</p> <p style="text-align: center;">Ninety (90) Active Customers on left Binary Team and ninety (90) Active Customers on right Binary Team.</p>	 <p style="text-align: center;">140 Active Customers</p> <p style="text-align: center;">No more than ninety (90) counted from any one line.</p>	<ul style="list-style-type: none"> • Direct Sponsor Bonus • Personal Sales Bonus • Weekly Organization Sale Bonuses (USD \$2,000 Weekly maximum) • Leader Bonus, USD \$15/cycle (USD \$2,000 Monthly maximum) • BonusDollars, subject to the USD \$2,000 maximum combined value of Cycle Bonuses and BonusDollars • Wings & Wheels Bonus • Consultant Bonus

** An Active Customer refers to a Customer who has paid-up his/her WorldVentures Product for the subject calendar month, unless such payment is waived by the Company.

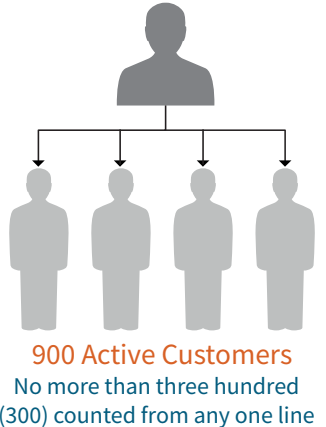
* Based on Team sales and Auto-Balance of Personal Customer-only Sales. For purposes of rank qualification, an Active DreamTrips Platinum Customer shall count as two (2) Active Customers.

MARKETING DIRECTOR (MD)

ATTAINED RANK	LINEAGE REQUIREMENT	EARNINGS REQUIREMENT	COMMISSIONS & BONUSES
Director (DIR)	 <p>400 Active Customers No more than two hundred (200) counted from any one line</p>	USD \$6,750 cumulatively in the preceding three calendar months USD \$2,250/month average. (Bonus-Dollars are included)	<ul style="list-style-type: none"> • Direct Sponsor Bonus • Personal Sales Bonus • Weekly Organizational Sale Bonuses (USD \$5,000 Weekly maximum) • Leader Bonus, USD \$15/cycle (USD \$5,000 Monthly maximum) • BonusDollars subject to the USD \$5,000 maximum combined value of Cycle Bonuses and BonusDollars • Wings & Wheels Bonus • Consultant Bonus

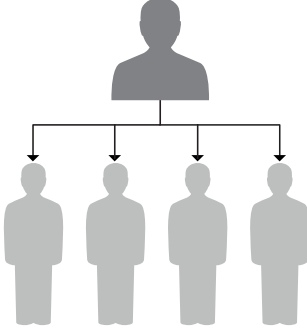
Personal Customer-only sales will also count toward the total Lineage, although they will not be assigned to a specific line. For purposes of rank qualification, an Active DreamTrips Platinum Customer shall count as two (2) Active Customers. To maintain the MD rank, the Representative must continue to average at least \$6,750 earning requirements in the preceding three calendar months.

REGIONAL MARKETING DIRECTOR (RMD)

ATTAINED RANK	LINEAGE REQUIREMENT	EARNINGS REQUIREMENT	COMMISSIONS & BONUSES
Marketing Director (MD)	 <p>900 Active Customers No more than three hundred (300) counted from any one line</p>	USD \$15,750 cumulatively in the preceding three calendar months USD \$5,250/month average. (BonusDollars are included)	<ul style="list-style-type: none"> • Direct Sponsor Bonus • Personal Sales Bonus • Weekly Organizational Sale Bonuses (USD \$10,000 Weekly maximum) • Leader Bonus, USD \$15/cycle (USD \$10,000 Monthly maximum) • BonusDollars subject to the USD \$10,000 maximum combined value of Cycle Bonuses and BonusDollars • USD \$1,000 DreamCar Bonus Monthly maximum • Consultant Bonus

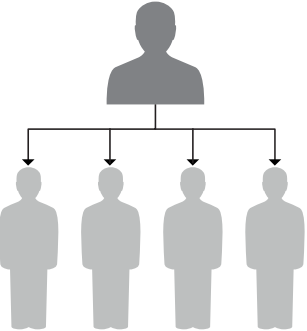
Personal Customer-only sales will also count toward the total Lineage, although they will not be assigned to a specific line. For purposes of rank qualification, an Active DreamTrips Platinum Customer shall count as two (2) Active Customers. To maintain the RMD rank, the Representative must continue to average at least \$15,750 in the preceding three calendar months.

NATIONAL MARKETING DIRECTOR (NMD)

ATTAINED RANK	LINEAGE REQUIREMENT	EARNINGS REQUIREMENT	COMMISSIONS & BONUSES
Regional Marketing Director (RMD)	 <p>1,800 Active Customers No more than six hundred (600) Active Customers counted from any one line</p>	USD \$31,500 cumulative earnings in the preceding three calendar months USD \$10,500/month average (BonusDollars are included)	<ul style="list-style-type: none"> • Direct Sponsor Bonus • Personal Sales Bonus • Weekly Organizational Sale Bonuses (USD \$20,000 Weekly maximum) • Leader Bonus, USD \$15/cycle (USD \$20,000 Monthly maximum) • BonusDollars subject to the USD \$20,000 maximum combined value of Cycle Bonuses and BonusDollars • USD \$1,000 for DreamCar Bonus Monthly maximum • Consultant bonus

Personal Customer-only sales will also count toward the total Lineage, although they will not be assigned to a specific line. For purposes of rank qualification, an Active DreamTrips Platinum Customer shall count as two (2) Active Customers. To maintain the NMD rank, the Representative must continue to average at least USD \$31,500 in the preceding three calendar months.

INTERNATIONAL MARKETING DIRECTOR (IMD)

ATTAINED RANK	LINEAGE REQUIREMENT	EARNINGS REQUIREMENT	COMMISSIONS & BONUSES
National Marketing Director (NMD)	 <p>3,000 Active Customers No more than one thousand (1,000) Active Customers counted from any one line</p>	USD \$56,250 cumulative earnings in the preceding three calendar months USD \$18,750/month average (BonusDollars are included)	<ul style="list-style-type: none"> • Direct Sponsor Bonus • Personal Sales Bonus • Weekly Organizational Bonuses (USD \$25,000 Weekly maximum) • Leader Bonus, USD \$15/cycle (USD \$50,000 Monthly maximum) • BonusDollars subject to the USD \$25,000 maximum combined value of Cycle Bonuses and BonusDollars • USD \$1,500 DreamCar Bonus Monthly maximum • USD \$3,000 DreamHome Bonus Monthly maximum • Consultant bonus

Personal Customer-only sales will also count toward the total Lineage, although they will not be assigned to a specific line. For purposes of rank qualification, an Active DreamTrips Platinum Customer shall count as two (2) Active Customers. To maintain the IMD rank, the Representative must continue to average at least USD \$56,250 in the preceding three calendar months.

Bonus Business Center

When a Representative generates at least USD \$25,000 in income during a single calendar month from a single Business Center, the Representative will be issued a bonus in the form of the one-time creation and insertion of a new Business Center directly above the existing Center.

The original Business Center will be directly sponsored by the new Business Center, thus creating its first line of Lineage.

Limitations

The new Business Center will maintain the same ownership as the original Business Center and will not be sellable or transferable except as set out in the WorldVentures Policies and Procedures or in the event of the Representative's complete divestiture of all WorldVentures business interests.

The original Business Center is only eligible to generate a Bonus Center once. The new (Bonus) Business Center will also be eligible for the awarding of a Bonus Center upon generating at least USD \$25,000 in income during a single calendar month.

Monthly Rank Grace Period

Available twice per calendar year, non-consecutively, to Directors and above, the Monthly Rank Grace Period is independent of the recurring order (Active Status) Grace Period.

Once a Representative achieves the rank of Director, he/she will be eligible for Rank Grace Periods. In the event that a Representative is a Director in the month of July but drops out of Director qualification when month-end rankings are calculated on August 1, due to insufficient Customer volume (or, alternatively, due to insufficient Earnings at higher ranks), he/she will still be paid his/her July monthly commissions as a Director, as well as all weekly commissions for the month of August as Director. If he/she does not regain his/her Director rank by the end of August, he/she will not receive his/her August monthly commissions in September. To clarify, if he/she is unable to regain the Director rank, he/she would no longer be eligible for Monthly Rank Grace Periods until he/she successfully regains the Director Rank.

Likewise, if a Representative previously achieved the IMD rank in July but drops out of IMD qualification when month-end rankings are calculated on August 1 (due to either insufficient Customer volume or insufficient earnings) he/she would still be paid his/her July monthly commissions and Car Welfare and DreamHome Bonuses. However, if he/she is unable to regain his/her IMD rank by the end of his/her grace month, he/she would forfeit his/her DreamHome bonus and his/her higher monthly commissions and DreamCar Bonus and be paid as an NMD in September.

Monthly Rank Grace Periods can only be initiated at the beginning of a calendar month. If a Representative is not in a Monthly Rank Grace Period, and drops below the Customer volume required for his/her rank during a weekly pay period, this will not trigger a Monthly Rank Grace Period and the Representative would be compensated based on his/her actual rank at the time the weekly pay period runs.

APPENDIX

56% PAYOUT CAP RULE

WorldVentures commits to paying up to 56% of revenue from all Sales Volume commissionable to the Representatives of WorldVentures Taiwan. To ensure the long-term viability of WorldVentures and to protect future opportunities for our Representatives, the Company must limit the amount of total commission payout in Taiwan to this percentage. This 56% maximum is called the 56% Payout Cap.

Here is an example of how it works: If Weekly Sales Volume for a given week were USD \$1,000,000 company-wide, then WorldVentures would pay a maximum of USD \$560,000 in commissions to our Representatives in Taiwan. If the weekly commissions process generated USD \$700,000, or 70%, then all commission checks for Taiwan Representatives would be "shaved" an equal percentage to bring the total payout back to 56%. This would cause a weekly cycle to pay out less than USD \$100. The same is true of Monthly Residual Commissions. The 56% Payout Cap is necessary to ensure the long-term health and continued growth of WorldVentures and to provide long-term opportunity for our Representatives.

All of the WorldVentures commission programs (weekly and monthly) is subject to the 56% Payout Cap. Additionally, any surplus funds from commission runs will be used to cover any shortfalls before commission checks are shaved within each of the commission programs.

BONUSDOLLARS REDEMPTION POLICY

BonusDollars is part of the WorldVentures bonus system. BonusDollars can be used by any Representative booking regular travel on a reimbursement basis. After providing the necessary receipts and proof of travel, WorldVentures will reimburse said Representative. A Representative does not need to be a DreamTrips Member to use BonusDollars this way.

Each trip needs to be booked and paid in full before the BonusDollars expiration date. Travel must have been consumed/taken prior to submitting the reimbursement request. If the transaction record amount exceeds the amount of BonusDollars redeemed by the Representative, then the redemption of the BonusDollars shall be practically drawn from. After redemption has been verified, that receipt may not again be applied towards any future reimbursement requests from WorldVentures for redemption purposes.

Specific scope:

Air, Car, Hotel, and Cruise bookings are eligible for redemption. Additionally, airport parking, as well as transfers (including taxis, shuttles, and car service) are included. Entertainment and food expenses (including hotel amenities, mini-bar, room service, etc.) are not eligible.

BonusDollars expire if not used within one year from the date they are awarded. The currency of BonusDollars and USD is 1:1. The minimum of the receipt shall be USD \$100.

BonusDollars are not transferable but can be redeemed by the Representative's immediate family and the Representative himself/herself. Immediate family is defined as the Representative's spouse and dependent children. Dependent children are those children residing with their parent(s) or legal guardian(s) who are unmarried, in school, and are 25 years of age or under. Additionally, a child who is permanently handicapped (no matter what age) and under the direct care of his/her parent(s) or legal guardian(s) is considered a dependent child.

DREAMCAR BONUS POLICY

Payments by WorldVentures will be maintained as long as the Representative maintains at least RMD status. The Representative must be willing to provide a promotional picture and personal biography.

WorldVentures will make payment to the Representative of USD \$1,000 monthly. At the IMD Level, WorldVentures will issue a bonus to Representative in the amount of maximum of USD \$1500.

DREAMHOME BONUS POLICY

At the International Marketing Director level, WorldVentures Representatives qualify for a House Welfare Bonus. The Representative must be willing to provide a promotional picture and personal biography.

WorldVentures will make payments to the Representative, up to USD \$3,000 per month. WorldVentures will issue the bonus to the Representative in the amount of the actual home payment, up to but not exceeding the monthly maximum (e.g., Representative with a USD \$2,500 home payment would only receive a bonus of USD \$2,500).

Payments by WorldVentures will be maintained as long as Representative maintains IMD status.

DreamHouse Bonus Requirements:

- *Can be a new home or Representative's existing home*
- *Can be an apartment, condo, or house*
- *Can be leased or purchased*
- *Must fully document that residence belongs to the Representative*

SPECIAL PROGRAMS

From time to time, WorldVentures introduces special programs, which may include discretionary or discounted pricing and Product terms which will be allocated a Sales Credit value in the Compensation Plan. Details of the applicable Sales Credit values together with any other applicable variations or exceptions associated with participation in a special program will be available in the program documentation issued by WorldVentures for each special program. Representatives must check the details of each special program for applicable variations or exceptions to this Compensation Plan.

WINGS & WHEELS BONUS PROGRAM

The Wings & Wheels Bonus is a part of the Compensation Plan that allows Representatives to earn a lifestyle-supporting bonus quickly based on all Product sales. There are two tiers in the Wings and Wheels Bonus.

Tier 1

A Representative can earn USD \$300 per month by simply meeting personal sales and Lineage Sales Volume requirements. A Representative who personally sponsors five (5) Active Customers of any of the DreamTrips Memberships Products and also generates at least USD \$2999 in Lineage Sales Volume in one calendar month, will earn the Tier 1 Wings and Wheels Bonus of USD \$300/per month as long as the Active Customer and Lineage Sales Volume requirements are met each calendar month. The combined USD \$2999 in Lineage Sales Volume can be any combination of new Membership sales and monthly Membership fees, produced by a Representative and the Representative's Lineage Organization in a calendar month. No more than USD \$1667 in volume can be contributed by any one Lineage Organization towards the USD \$2999 Lineage Sales Volume total.

Tier 2

A Representative who personally sponsors six (6) Active Customers of the DreamTrips Memberships Products and who generates at least USD \$4999 in Lineage Sales Volume in a calendar month will earn 8% of the Lineage Sales Volume total, from a minimum of USD \$400 up to a maximum of 8% of 11,250 in Lineage Sales Volume, or USD \$900, per calendar month. The combined USD \$4999-11250 in Lineage Sales Volume can be any combination of new Membership sales and monthly Membership fees, produced by a Representative and the Representative's Lineage Organization in a calendar month. No more than USD \$1667 in volume can be contributed by any one Lineage Organization towards the Lineage Sales Volume total for purposes of qualifying for Tier 2. However, once the minimum USD \$4999 in Lineage Sales Volume is reached, up to USD \$2000 in volume per Lineage Organization will be counted towards the calculation of commissionable volume for the bonus, up to a maximum of USD \$11,250 in volume.

Eligibility

All Wings & Wheels Bonus Qualified Representatives, Senior Representatives, Directors and Marketing Directors enrolled as WorldVentures Representatives who are at the rank, or achieve and maintain the rank of Qualified Representative, Senior Representative, Director, or Marketing Director are eligible.

DreamCar Bonus

Once a Representative achieves the rank of Regional Marketing Director, and begins receiving the Car Welfare Bonus, the Wings & Wheels Bonus will no longer apply.

Qualification

Qualification requires the respective personal sales and volume in Lineage Sales Volume outlined in Tier 1 and Tier 2, above. No more than 1667 can be contributed by any one Lineage Organization for qualification purposes towards the Lineage Sales Volume total.

Lineage Sales Volume

For the purposes of this Wings & Wheels Bonus, Lineage Sales Volume refers to the total commissionable sales volume of Membership Products (DreamTrips U, DreamTrips, DreamTrips Gold, and DreamTrips Platinum, including initial and monthly fees), generated by a Representative and a Representative's Lineage Organization.

NOTE: *Spillover volume does not count toward qualifying volume for this bonus.*

Lineage Sales Volume for the Wings and Wheels Bonus expires at the end of each calendar month and may not be credited to any subsequent month.

Lineage Requirements

Representatives may not apply more than USD \$1667 in Lineage Sales Volume from a single line of Lineage to one month's total Lineage Sales Volume requirement for qualification for the Wings and Wheels Bonus.

Product Sales Volume Definitions

Most Product sales generate Lineage Sales Volume at a one-to-one dollar ratio. So USD \$100 in sales generally equals 100 in Product Volume. The breakdown is as follows:

PRODUCT	INITIAL PRICE	INITIAL COMMISSIONABLE VOLUME (INCLUDES FIRST MONTH)	SUBSEQUENT MONTHLY FEE*	SUBSEQUENT MONTHLY COMMISSIONABLE VOLUME*
DreamTrips Gold	USD \$272.99	USD \$335.98	USD \$62.99	USD \$62.99
DreamTrips Platinum	USD \$393.74	USD \$524.98	USD \$131.24	USD \$131.24

General

Participation in the WorldVentures Compensation Plan is subject to the Representative complying with the terms of the WorldVentures Representative Agreement, including the Policies and Procedures at all times. The Compensation Plan is incorporated into the Representative Agreement for all Representatives who are registered as WorldVentures Representatives.

In the event of any inconsistency between the WorldVentures Compensation Plan and the other documents incorporated into the Representative Agreement, the terms of the Compensation Plan shall take precedence.

Chargebacks & Refunds

Customers (including Representatives who have purchased WorldVentures Products for personal consumption) may cancel their order within 14 days of their purchase by sending written notice of cancellation to WorldVentures and be entitled to a refund of all monies paid for the cancelled WorldVentures Products except for Luggage which is subject to different refund policy. **For the avoidance of doubt, Representatives will not receive commissions for the purchase of WorldVentures Products for personal consumption.**

WorldVentures reserves the right to recover Sales Volume credited or commissions paid to a Representative any time a commissionable purchase of any kind is refunded to a Customer.

GLOSSARY OF TERMS

Active – Term used to describe a Representative or Customer. An Active Representative refers to a Representative, who has paid his/her initial fee and continues to pay his/her monthly RBS fee (in so doing, maintaining a current account status), and is thereby eligible to accumulate sales credits towards earning commissions. An Active Customer refers to a Customer who has paid-up his/her WorldVentures Product for the subject calendar month, unless such payment is waived by the Company.

Binary Organization – The group of Representative Business Centers placed in the Binary Tree by any individual Representative in direct or indirect relation to his/her Representative Business Center.

Binary Tree – The structure into which a Representative's Business Center is placed upon initial registration.

Grace – An event that occurs when the Representative has not made or is late with a payment, or has not qualified for a rank but penalties are not incurred.

Business Center – A node or “position” in the WorldVentures Binary Tree, created by the enrollment of a Representative which tracks the sales generated by the Representative and the Representative's Team.

Company – WorldVentures Taiwan Ltd.

Customer – A person who purchases WorldVentures Products for personal use. A Customer may also be a WorldVentures Representative who purchases WorldVentures Products for his or her personal use.

Downline – See “Marketing Organization” below.

Downline Activity Report – A monthly report generated by WorldVentures that provides critical data related to the identities of Representatives, sales information, and enrollment activity of each Representative's Marketing Organization.

Downline Leg – Each of the individuals enrolled immediately underneath a Representative and his/her respective Marketing Organization represents one “leg” in the Representative's Marketing Organization. Each Business Center has two legs— one on the left and one on the right.

Enroller – A Representative who enrolls another Representative into the business opportunity or recruits and enrolls a new Customer. The Enroller is typically also the Sponsor of the new Representative. For the avoidance of doubt, no sales credit, bonuses, commissions, or any other benefits will accrue in relation to the enrolment or sponsorship of a new Customer or

Representative (as the case may be) except in relation to the sale of a WorldVentures Product.

Inactive – Term used to describe a Representative or Customer who is not Active.

Level – The layers of Downline Representatives in a particular Representative’s Marketing Organization. This term refers to the relationship of a Representative relative to a particular Upline Representative, determined by the number of Representatives between them who are related by sponsorship. For example, if A sponsors B, who sponsors C, who sponsors D, who sponsors E, then E is on A’s fourth level.

Lineage or Lineage Organization – The legs in the Representative marketing structure that were initially started by the Representative sponsoring a personal Representative, and then extended by his/her recruiting Representatives personally and that process duplicating. A Representative’s Lineage or Lineage Organization is like his/her sponsorship family tree. It comes from those whom the Representative personally recruited and whom they personally recruited, etc. Spillover will not add to Lineage.

Marketing Organization – The Representatives sponsored below a particular Representative.

Personal Customer – A Customer to whom the Representative personally makes a sale of one or more of WorldVentures’ Products.

Personal Sales Volume (PSV) – The commissionable value of WorldVentures Products sold in a calendar month (1) by the Company to a Representative and (2) by the Company to the Representative’s personally enrolled Customers.

WorldVentures Products– In Taiwan, including DreamTrips Gold membership (“DTG”), DreamTrips Platinum membership (“DTP”) and Luggage.

Rank – The “title” that a Representative has achieved pursuant to the WorldVentures Compensation Plan.

Representative Agreement – The contract between the Company and each Representative includes the Representative Agreement, the WorldVentures Policies and Procedures, the WorldVentures Compensation Plan, and the Business Entity Registration Form (where appropriate), all in their current form and as amended by WorldVentures at its sole discretion. These documents are collectively referred to as the “Representative Agreement.”

Representative Business System (RBS) – An online tool that includes a personalized website and back office system as well as online training and access to essential sales and marketing tools to help Representatives build their WorldVentures business.

Sales Credit – A point value given to each Product.

Sales Volume – The commissionable value of WorldVentures products generated by a Representative or his/her Marketing Organization. Sales Volume does not include the Representative’s Business System or sales aids.

Sponsor – The Representative to whom front-line Lineage is credited when a new Representative is enrolled into the Company and to whom Sales Volume is attributed when Customers make Product purchases. For the avoidance of doubt, no sales credit, bonuses, commissions, or any other benefits will accrue in relation to the enrolment or sponsorship of a new Representative, except in relation to the sale of a WorldVentures Product.

Team – The group of people organized to work together to promote the WorldVentures business which may as the context so admits include some or all of a Representative’s Binary Organization.

Upline – Refers to the Representative or Representatives above a particular Representative in a sponsorship line up to the Company.